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Business forecasting

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Revenue from the sale of Fresh Fruit and Vegetables packaging (2000)

Ranking	Product Family	Jan-00	Feb-00	Mar-00	Apr-00	May-00	Jun-00	Jul-00	Aug-00	Sep-00	Oct-00	Nov-00	Dec-00	Annual Total	% of Annual Total
1	Citrus Export	6,320	718,466	4,138,115	6,137,948	19,860,401	17,849,547	13,805,891	10,655,145	2,499,541	886,238	302,872	15,818	76,876,302	30.22%
2	Grape Export	2,167,278	2,332,598	1,171,188	-33,718	370,267	1,476,239	1,115,107	5,030,281	5,899,549	6,649,545	6,911,325	3,444,345	36,534,004	14.36%
3	Avocados	20,501	1,128,157	3,120,044	3,471,732	4,549,494	5,403,454	3,414,935	3,414,728	1,174,353	407,442	226,042	54,784	26,385,666	10.37%
4	Apple Export	610,537	5,778,679	5,118,879	2,797,192	1,237,685	1,234,426	98,611	52,821	90,319	67,863	60,818	782,925	17,930,755	7.05%
5	Bananas	1,366,864	1,102,724	1,877,231	1,101,881	1,762,935	886,553	805,566	756,528	1,168,645	2,019,421	2,221,561	2,045,451	17,115,360	6.73%
6	Apple Local	1,129,597	3,059,598	2,207,337	1,141,867	971,275	877,284	923,751	1,358,831	1,056,231	928,629	1,118,473	346,462	15,119,335	5.94%
7	Pear Export	1,664,632	3,183,996	1,254,131	694,127	145,083	219,059	26,631	558	35,990	21,354	26,265	581,710	7,853,536	3.09%
8	Mangoes	2,614,220	1,952,707	340,323	5,427	133,502	50,411	51,534	9,797	0	23,947	719,429	1,239,540	7,140,837	2.81%
9	Non-Listed Fruit	444,119	418,366	623,074	631,896	309,793	489,807	377,634	623,807	531,145	537,480	800,445	790,708	6,578,274	2.59%
10	Stone fruit Export	590,584	705,779	196,627	0	3,771	33,542	9,090	241,930	151,481	1,901,259	1,195,385	1,028,534	6,057,982	2.38%
11	Tomatoes	478,781	530,252	499,222	321,357	334,976	343,014	347,869	272,900	319,673	228,522	568,632	508,439	4,753,637	1.87%
12	Non-Listed Vegetables	297,930	336,253	652,301	166,325	420,972	372,408	360,226	381,279	516,892	436,786	346,381	340,870	4,628,623	1.82%
13	Grape Local	735,899	429,127	301,858	127,920	-2,504	22,166	64,379	0	348,573	637,090	931,888	108,818	3,705,214	1.46%
14	Citrus Local	0	43,674	405,227	279,416	924,947	654,168	207,817	778,915	130,690	78,088	37,923	18,484	3,559,349	1.40%
15	Apple Hawker	136,086	140,177	150,458	147,854	271,207	136,357	162,116	246,182	372,006	372,356	161,828	177,001	2,473,628	0.97%
16	Melons Local	209,723	283,941	86,551	50,568	23,335	65,969	53,366	143,064	380,405	454,411	411,352	204,690	2,367,375	0.93%
17	Paw-Paws	163,661	136,904	93,982	222,106	138,475	261,946	170,823	146,480	361,743	209,511	209,945	64,863	2,180,439	0.86%
18	Stone fruit Local	186,231	236,276	60,745	0	0	38,498	84,260	106,149	35,212	115,363	919,639	253,376	2,035,749	0.80%
19	Litchis	140,678	0	0	0	0	0	0	9,764	0	103,768	951,796	715,851	1,921,857	0.76%
20	Pear Local	310,461	654,781	253,303	191,782	36,132	2,135	21,607	43,710	41,855	36,833	87,000	13,677	1,693,276	0.67%
21	Horticulture	20,740	119,236	109,002	78,969	79,950	12,929	96,175	44,821	130,343	159,320	345,078	16,905	1,213,468	0.48%
22	Lettuce	163,015	49,834	102,827	95,176	88,411	83,438	61,375	73,598	106,008	95,188	89,711	190,206	1,198,787	0.47%
23	Plums	229,052	-46,080	0	0	2,991	0	0	0	0	150,099	574,076	161,038	1,071,176	0.42%
24	Pineapples	90,346	17,894	70,871	27,283	35,292	81,641	185,877	100,755	86,302	205,738	79,204	39,755	1,020,958	0.40%
25	Kenya	264,971	0	0	205,619	208,780	98,799	114,500	119,567	0	0	0	0	1,012,236	0.40%
26	Cucumber	105,256	29,507	84,309	29,503	0	21,782	25,301	43,289	143,722	17,242	200,080	76,983	776,974	0.31%
27	Asparagus	39,102	32,695	12,211	1,376	0	3,623	12,238	184,248	187,354	169,387	24,666	3,479	670,379	0.26%
28	Madagascar	-47,294	38,880	0	32,520	78,921	41,690	14,498	48,123	-11	10,640	20,748	35,554	274,269	0.11%
29	Melons Export	92,314	0	0	0	0	0	0	0	0	0	0	88,846	181,160	0.07%
30	Cherries	0	0	0	0	0	0	0	0	0	75,755	55,763	9,858	141,376	0.06%
31	Wine	0	3,272	4,383	0	6,447	0	0	0	0	0	0	0	14,102	0.01%
32	Zimbabwe	0	0	0	7,600	0	0	0	0	0	0	0	0	7,600	0.00%
33	Spirits	0	4,116	0	0	2,685	0	0	0	0	0	0	0	6,801	0.00%
34	Stock Boxes	0	0	0	0	0	0	3,570	0	0	0	0	0	3,570	0.00%
35	Type Not Specified	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
36	Comores	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
37	Angola	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
38	West Africa	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
39	Dubai	0	-81,312	0	0	0	0	0	0	0	0	0	0	-81,312	-0.03%
	Total	14,231,604	23,340,494	22,934,198	17,933,725	31,995,223	30,760,885	22,614,748	24,887,272	15,768,021	16,999,274	19,598,327	13,358,969	254,422,740	100.00%
	% of Annual revenue	5.59%	9.17%	9.01%	7.05%	12.58%	12.09%	8.89%	9.78%	6.20%	6.68%	7.70%	5.25%	100.00%	