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Business forecasting

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Revenue from the sale of Fresh Fruit and Vegetables packaging (1999)

Ranking	Product Family	Jan-99	Feb-99	Mar-99	Apr-99	May-99	Jun-99	Jul-99	Aug-99	Sep-99	Oct-99	Nov-99	Dec-99	Annual Total	% of Annual Total
1	Grape Export										3,744,624	4,690,138	2,757,115	11,191,877	26.60%
2	Bananas										1,385,055	1,262,548	1,472,321	4,119,924	9.79%
3	Type Not Specified										2,412,491	1,132,815	0	3,545,306	8.43%
4	Stone fruit Export										371,936	1,839,928	659,535	2,871,399	6.83%
5	Mangoes										85,874	367,562	1,779,253	2,232,689	5.31%
6	Apple Local										515,844	646,277	1,040,407	2,202,528	5.24%
7	Tomatoes										502,970	244,218	813,930	1,561,118	3.71%
8	Non-Listed Fruit										330,469	416,108	620,477	1,367,054	3.25%
9	Non-Listed Vegetables										312,660	418,480	422,088	1,153,228	2.74%
10	Litchis										25,361	834,170	235,476	1,095,007	2.60%
11	Madagascar										347,664	338,618	402,038	1,088,320	2.59%
12	Plums										35,652	772,540	211,312	1,019,504	2.42%
13	Stone fruit Local										153,052	573,086	283,588	1,009,726	2.40%
14	Pear Export										0	36,300	932,166	968,466	2.30%
15	Grape Local										128,875	610,557	209,911	949,343	2.26%
16	Melons Local										80,043	251,292	579,661	910,996	2.17%
17	Citrus Export										717,125	78,163	7,832	803,120	1.91%
18	Paw-Paws										296,384	193,564	259,031	748,979	1.78%
19	Lettuce										181,756	169,728	92,732	444,216	1.06%
20	Avocados										228,092	108,549	94,360	431,001	1.02%
21	Pear Local										0	36,387	319,695	356,082	0.85%
22	Apple Export										0	30,668	314,240	344,908	0.82%
23	Dubai										0	229,616	78,742	308,358	0.73%
24	Citrus Local										72,631	77,283	68,036	217,950	0.52%
25	Asparagus										174,166	38,274	-16,239	196,201	0.47%
26	Apple Hawker										19,668	78,759	87,080	185,507	0.44%
27	Horticulture										128,517	42,510	11,291	182,318	0.43%
28	Pineapples										0	91,310	70,746	162,056	0.39%
29	Cucumber										43,772	50,791	59,436	153,999	0.37%
30	Kenya										0	0	148,380	148,380	0.35%
31	Melons Export										0	0	98,602	98,602	0.23%
32	Cherries										0	0	0	0	0.00%
33	Comores										0	0	0	0	0.00%
34	Angola										0	0	0	0	0.00%
35	Wine										0	0	0	0	0.00%
36	Zimbabwe										0	0	0	0	0.00%
37	Spirits										0	0	0	0	0.00%
38	West Africa										0	0	0	0	0.00%
39	Stock Boxes										0	0	0	0	0.00%
	Total										12,294,680	15,660,238	14,113,239	42,068,157	100.00%
	% of Annual revenue										29.23%	37.23%	33.55%	100.00%	